

out to do an honest business has plenty of work awaiting him. The harder he digs the more woodchucks he is sure to find. When I walk or ride about New York I speculate on the changes the next generation will bring. New York must expand—the people must get farther away from their business. This means, for one thing, astonishing markets for the real estate men. Suburban New York has scarcely begun to feel itself.

"What is true of New York is relatively true of other centers. The next few decades will witness vast changes in the mode of life of our city people. Suburban traffic will be revolutionized and the overflow will fill valley and hill.

"Then the coming of modern ideas and quick-traffic facilities mean ever-growing opportunities for the real estate man in the country. A great many of these country broker don't see their chance. I know one who did. He sent his boys to an agricultural school and then established them on a small experimental farm near his town. The things those boys accomplished opened the eyes of the whole countryside to the possibilities of the land thereabout. The broker suddenly found a most extraordinary market for farms that had lain dormant a lifetime!

"You see, success often lies at a man's door; but success is timid and it has to be coaxed before it'll come in."

tirety. His character as an upright, true man was known and respected far beyond the lines of any one business or any single organization.

"His kindly nature, which unfailingly manifested itself in his business and social life, and his ready willingness to help all who were needy and in distress and to support all deserving charitable movements in our community, have created for him in the memory of thousands of Winnipeg citizens a monument which will endure.

"To his bereaved mother and his sorrowing relatives we tender our sympathy in their great loss and respectfully ask that we may be permitted to share their sorrow, testifying to the great esteem in which he was held by those who knew him."

"Whereas, Thompson Beattie, who has been one of the honored associate members of the Winnipeg Real Estate Exchange for many years, has been suddenly deprived of his life by the same agency which has so sorely afflicted this exchange, and

"Whereas, by his death our exchange loses a member of high standing—one who by his probity and endearing human qualities has long occupied a high position in the regard of his associates and friends, and

"Whereas, we realize the great loss suffered by our exchange in his death;

"Therefore, be it resolved, that this expression of our appreciation of his kindly nature, integrity of purpose and high character, and of our sense of deep loss, be spread upon the records of our exchange and that a copy hereof be sent to his family."

"Whereas, the city of Winnipeg and the Winnipeg Real Estate Exchange having sustained a lamentable loss in the deaths of Mark Fortune, J. Hugo Ross and Thompson Beattie, and it being the desire of the Winnipeg Real Estate Exchange to provide a suitable memorial to these late members as a testimonial of the respect and esteem in which they were held,

"And, whereas, it has been deemed advisable and appropriate that this exchange offer to furnish a public ward in the new Children's Hospital of Winnipeg, as a tribute to our departed members and a token of the love and esteem in which they were held,

"Therefore, be it resolved, that the members of this exchange raise a sufficient sum to properly furnish and equip the said public ward and to provide therein a tablet suitably inscribed in the perpetuation of the memory of the late members who lost their lives in the Titanic disaster.

"Be it resolved, that we, the members of the Winnipeg real estate exchange, in special meeting assembled, will, as a mark of respect and appre-

## Titanic Disaster Claims Prominent Real Estate Men

Messrs. Mark Fortune, J. Hugo Ross and Thompson Beattie, Members of the Winnipeg Real Estate Exchange, Go Down With Doomed Ship—All Leading Operators in Canadian City

The greatest of all marine disasters, which cast a pall over two continents and wiped out the lives of so many men prominent in business and social life, caused the death of three of the most prominent members of the Winnipeg Real Estate Exchange and brought sorrow to their many friends in the real estate profession throughout Canada and the United States. These men, who bravely met death when the Titanic sank into the cold waters of the Atlantic, were Mark Fortune, J. Hugo Ross and Thompson Beattie. Messrs. Fortune and Ross were ex-presidents of the Winnipeg Real Estate Exchange and Mr. Beattie was the business partner of R. D. Waugh, the present mayor of Winnipeg.

Because of the prominence of the deceased, as well as the personal esteem in which they were held, their untimely deaths were the cause of deep sorrow to every member of the Exchange. At a special meeting of the organization on Sunday, April 21, resolutions expressing sympathy with the bereaved relatives were adopted. The resolutions were as follows:

"It is with regret that we, the members of the Winnipeg Real Estate Exchange, assemble in special meeting today to perform the last sad rite of respect to the memory of our late fellow member, Mark Fortune, whom Almighty God, in his inscrutable wisdom, has taken unto Himself.

"Our late fellow member was not only a charter member and past president of our organization, but was one of the oldest members of the real estate fraternity of Winnipeg. In his business and in the general life of the community he

was a tower of strength and no man could have done more for the welfare of his adopted city in whose future he always showed unbounded faith and optimism.

"His genial and companionable qualities attracted to him a large circle of friends, acquaintances and business associates, who recognized in him a sincere and trusty counsellor and a man of sterling worth and integrity. Our departed associate served this exchange in many important capacities and could the wishes and prayers of our members have averted the shaft of death, then our present action would have been unnecessary.

"Therefore, we, the members of the Winnipeg Real Estate Exchange, wish to express to Mrs. Fortune and those to whom he was nearest and dearest, our high appreciation of he whom they mourn and our heartfelt sympathy with them in their deep double bereavement and express the hope that a merciful Providence will console and solace them in their sorrow."

"In sincere tribute to the memory of John Hugo Ross, our associate and friend, the members of the Winnipeg Real Estate Exchange, of which he was an incorporator, charter member and formerly a presiding officer, assemble in special meeting and bow in sorrow with a deep sense of personal loss.

"In his chosen business, which gave him a place in our exchange, he stood for the highest ideals, and his name always carried weight as that of a man of integrity and fairness.

"But the life of our fellow member in its strong and wide influence for good things belonged to our city in its en-

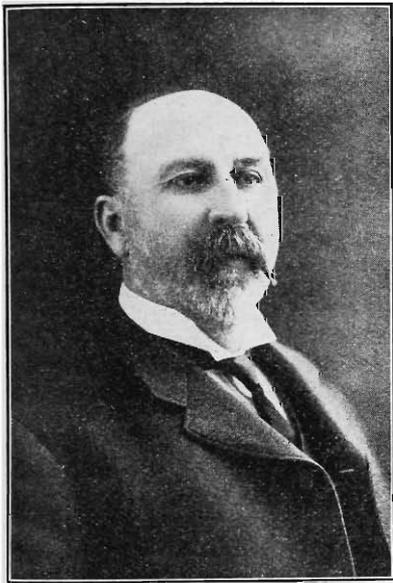
ciation of our late fellow members who perished in the Titanic disaster, keep our offices closed from 12 noon on Monday, April 22, until the following morning."

There were about 70 members of the exchange present at the meeting, which was presided over by A. H. Oakes, president of the organization. At its close 50 of these attended a special memorial meeting at Knox Presbyterian Church, of which Mark Fortune was a trustee, the remainder going to Augustine Church.

Following are brief sketches of the lives of the deceased:

#### Mark Fortune.

Mark Fortune was one of the real "oldtimers" of Winnipeg. He was one of the best known of the "old guard"



THE LATE MARK FORTUNE.

who came to the hamlet on the Red River, hitched his faith to the star of the eastern outpost of the yet-to-be-developed west, and stayed with the town and city through many ups and downs until he saw the fruition of all his hopes in a metropolitan city and a comfortable fortune. He came to Winnipeg in 1874 and busied himself in various ways until he finally went into the real estate business in 1878 with the late Elias G. Conklin. Both had been previously in the employ of the late Robert Gerrie, and it was this association that resulted in a partnership that bore both members on the high tide of prosperity that came to practically all in their calling during the famous "boom." With the collapse of the "boom," Mr. Fortune found himself in the same boat with hundreds of others. He was rich in property that had a problematical value, and was all but unsaleable, but despite these vicissitudes he retained his faith in the city. He continued in the real estate business throughout. Some of the property which he saved at the

time of the collapse he retained until better days, but not without a struggle. Within the past ten years he has been one of the most successful real estate operators in the city. Property which he had held for years became very valuable, and he acquired other property in time and another he is said to have owned property in nearly all the principal blocks along Main street and Portage avenue.

Mr. Fortune always took a keen interest in public affairs, and served four terms in the city council. In 1879, 1880, and 1881 he was one of the aldermen from what was then known as the west ward. In his first year he was elected from this ward with J. H. Ashdown and the late David Young. Mr. Fortune dropped out of municipal life in 1882, but when the city was reorganized into six wards in 1883, he headed the poll in Ward 2. He did not again offer himself for civic honors but in 1886 was a candidate in the Liberal interests for the legislative assembly in Woodlands, being defeated by J. M. Robinson. In later years, while he had relinquished active political work, he still took a keen interest in municipal affairs.

To many Winnipeggers Mark Fortune was best known as a curler. In a city of curlers he was in his day accounted among the best, and skipped the famous Fortune rink composed of himself, Thomas Johnson (lead), William Georgeson (second) and Thomas Kelly (third). The rink was famous in many ways and for many years.

Although the rink as then composed did not continue long after this famous effort, Mr. Fortune kept on curling, and it is not long since his name was among the most active of the players of the Granite Club. He was president of the Granites on several occasions, and also president of the Manitoba Curling Association.

#### Member of Knox Church.

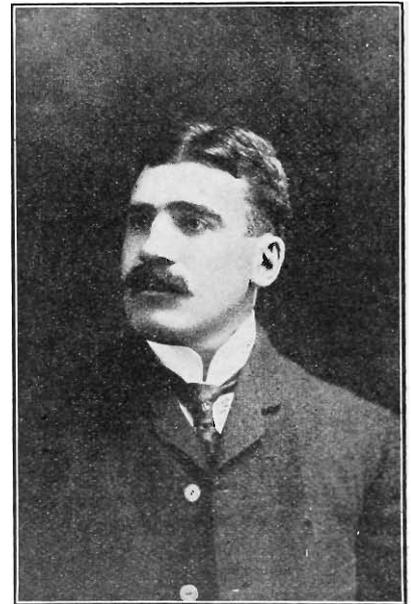
During his whole residence in Winnipeg Mr. Fortune was a member of Knox Presbyterian Church, and for years had been an active member of the board of trustees. He was a liberal supporter of all the benevolent schemes of the church, and before leaving Winnipeg on this last trip made several special subscriptions for the mission work of the Presbyterian Church. He was one of the largest contributors to the Robertson Memorial Institute fund and had always been a special contributor to the Goforth Mission in China. Aside from his liberal subscriptions to the schemes of his own church, Mr. Fortune was one of the most philanthropic of Winnipeg's successful business men, and his name was to be found on the subscription lists of practically every public charity that was brought to his atten-

tion. His long residence in the city, his unassuming and hearty manner with all people, and his special connection with the curling game, made Mark Fortune one of the best known of Winnipeg citizens, even in recent days, when many of the old-timers like himself have been almost forgotten. In the last year or two he has not taken so active a part in the business of his firm as formerly, the management being in the hands of his son-in-law, Heber C. Hutton, who is now in New York to meet Mrs. Fortune and her three daughters.

#### J. Hugo Ross.

John Hugo Ross was born in Toronto, Canada, on November 24, 1875. In the following year his parents moved to Winnipeg, then a struggling village. His father, the late Arthur Wellington Ross, M. P., was one of the foremost figures in the real estate market of the early eighties, and for eighteen years represented the constituency of Lisgar (now Selkirk) in the Dominion parliament.

In 1884 the family moved to Victoria, British Columbia, and the following year Mr. Ross, at the request of Sir Wm. Van Horne, then president of the Canadian Pacific Railway, selected the Pacific terminus of the Canadian Pacific Rail-



THE LATE JOHN HUGO ROSS.

way at what is now the thriving city of Vancouver. In 1886 the hamlet that then existed was swept by fire and Mr. Ross, with several others, opened the first real estate office in the burned out shell of a mammoth tree and for some time was one of the most prominent realty operators on the coast, being a member of the firm of Ross & Ceperley. It will thus be seen that Hugo Ross came honestly by his genius for real estate investments, and inherited from his father an unbounded faith in the possibilities of the Canadian west.

He was educated at the public schools of Vancouver and at Upper Canada College, Toronto, where he took more than the average number of prizes and was prominent in athletics.

In 1893, on leaving college, he came west to Winnipeg and was for a short time in the Public Lands Department of the Dominion Government and afterwards private secretary to Lieutenant Governor Paterson. When the Rossland mines first began to attract attention in 1896 he returned to Toronto, where he was engaged with his father in the business of mining brokers. In 1899 his father removed to British Columbia and he entered the firm of Fox & Ross, brokers, and continued in the brokerage business till the fall of 1901, when he went to the Yukon.

Returning from there the following spring, he settled in Winnipeg and began operating in real estate. Shortly afterward the Hugo Ross Realty Company was formed and he was president of this company till his death. In addition to this, he was director of several investment companies and was largely interested in realty at various points in the western provinces and British Columbia. He was a past president of the Winnipeg Real Estate Exchange and was for several years on the directorate of that body. He was also secretary of the Winnipeg Stock Exchange, a director of the Associated Charities and a member of the Industrial Bureau Executive and had been secretary of the Western Canada Real Estate Association.

In religion he was a Presbyterian and a generous supporter of all religious and charitable works. Always willing to help the unfortunate and to cheer the disheartened, he placed many a man on the road to success.

He was always a keen sportsman and did much to foster clean athletics. He took a deep interest in all civic matters and any movement likely to benefit Winnipeg or the west, found in him a warm supporter. Last year he was a member of the Winnipeg delegation to the National Real Estate Convention at Denver.

He is survived by his mother and one brother, both of whom reside at Winnipeg.

#### Thompson Beattie.

Thompson Beattie was also one of the younger of the successful real estate brokers in Winnipeg. For ten years he had been a partner of Mayor Waugh, the firm of Waugh & Beattie being formed when the two completed their arrangements to take over the business of the Haslam Land Company, with which Mr. Beattie was at the time connected. Mr. Beattie was an intimate friend of Mr. Ross, and the two had been away before on trips to different parts of the

globe. In many respects they resembled one another. Both were typical optimistic westerners, positive of the future of Winnipeg and western Canada, and the friendship which commenced more or less through the fact that their offices were in the same building developed until the pair were almost inseparable. In the past two years Mr. Beattie had taken over the sole management of the firm of



THE LATE THOMAS BEATTIE.

Waugh and Beattie, owing to Mayor Waugh having devoted all his time to civic business. Mr. Beattie was a native of Fergus, Ontario.

#### NEW APARTMENT HOUSE TO CATER TO CHILDREN.

##### Large Structure to Be Erected in Cleveland with Special Provisions for Comfort of Little Ones.

The largest apartment house to be built by one man in Cleveland and unusual in that it actually will cater to tenants with children, will be erected on the southwest corner of East 79th street and Hough avenue N. E., by A. M. Gordon, real estate man and builder of apartments.

"The Gordon Arms," as the new building is to be called, will contain forty-five suites, ranging from four rooms and one bath to eight rooms and two baths and will be three stories in height. Every suite will contain a large old-fashioned fireplace to burn wood, the walls will be tinted or painted to suit tenants. No paper will be used anywhere in decorating.

There will be an entrance for every six suites and a porch for each family, glazed over in winter to make a sun parlor and screened for sleeping in summer. Hardwood floors will be used ex-

cept in the bath rooms, which will be tiled.

The first floor will be devoted to tenants who have children. A feature will be a room 35x40 feet, built especially for the children and equipped with all sorts of playthings. A maid employed by the owner will be in charge. The room will contain a large fireplace to burn logs, and is especially suited to fairy story telling.

The building is to be U shaped, with a large court between the wings. A lake 60x160 feet will occupy a large part of the court.

The building also will be equipped with billiard rooms and in the basement will be two large laundries completely equipped. A garage for about forty automobiles back of the apartment will be operated by the owner of the building.

The exterior will be designed in Elizabethan-Gothic style of architecture. The entrance doors will be of four-inch oak and equipped with large old-fashioned knockers. The exterior walls will be of oriental brick.

The apartment and site represent an investment of over \$300,000.

It has only been about eight years since George H. Hamann of Cincinnati engaged in the real estate business. He did not seek the field, but certain business transactions caused him to abandon a flourishing feed business when he formed a partnership with genial "Joe" Kuntzler, and their success, which has been profitable, is due to their safe and sagacious line of trading in realty.

Mr. Hamann is a son of Frederick Hamann and was born upon the site of the old Moore garden, at Main and Liberty streets, in 1873, a place dear to the hearts of the pioneer Germans, who loved the resort because of its reminder to them of "der faderland."

Mr. Hamann sells all kinds of property, his specialty being farm lands, suburban and manufacturing sites, and he has original ideas that appeal to both buyer and seller, a trait that appeals to those with whom he comes in business contact. He is a member of the firm of Hamann & Kuntzler, in the Atlas Bank building.

The report of the Philadelphia Bureau of Building Inspection for April shows that 1,150 permits for 1,955 operations, costing \$4,503,385, were issued. This is a substantial increase over April of 1911, when the expenditures amounted to \$3,640,820. The totals for the year to date amount to \$11,476,885, while for the first four months of last year the amount expended was \$13,792,210. The good showing for April is considered to be a forerunner for active conditions during the spring and summer.